

GREENMILL TRADE BULLETIN

INSIDE ISSUE #9

➤ A standout Cylinder Service

A supply partner you can trust to deliver and collect when and where you need it.

➤ My Greenmill Cylinder Tracking

See the location of and manage all your Cylinders at the touch of a button.

➤ The First Class experience

Striving to deliver a flawless customer experience that aligns with our shared values.

➤ Gas in stock for next-day delivery

Whatever your project requirements, we've got the gas and cylinders.

Refrigerants, Nitrogen & Reclaim Cylinders

DELIVERING A CYLINDER SERVICE THAT STANDS OUT



Whether you're decommissioning an old system or charging a new one, a reliable cylinder service is crucial on the majority of jobs. Which is why you need a supply partner you can trust to deliver and collect when and where you need it.

From reclaim to pressure testing, stringent FGAS regulations have an inevitable impact on the time it takes to complete many jobs. But effective management of your gas and cylinders can limit this impact. And that's where Greenmill come in. We're not usually the type of company to make big, bold claims. **But we are really good at gas!**

We obviously do **free next-day delivery***, great for ensuring your job ticks along nicely, with no hold-ups. But one of the things that makes us different is we also do **free next-day collection***. We don't wait until you've got multiple bottles to collect. If you've got a single bottle you need collecting from site, we can be there, next-day (just ask us).

To help you avoid any additional costs, we'll send you regular reminders and statements so you can organise your returns. And if you want to know where all your cylinders are at any one time, use the unique **Cylinder Tracking service** on your My Greenmill Dashboard.

*Mainland UK

NITROGEN TROLLEY

Nitrogen Cylinders can be pretty awkward to lug around a job. This heavy duty cylinder trolley takes the "heavy" out of "heavy lifting".

Comes with tough solid rubber wheels and a chain for added security.



www.greenmillac.com/nitrogen-trolley

Keep **TRACK** of your Refrigerant & Nitrogen Cylinders

Find out more about your **My Greenmill Dashboard Cylinder Tracking** at:
www.greenmillac.com/dashboard-cylinder



When you've got lots of jobs on the go, it can be easy to lose track of where all your Nitrogen and Refrigerant cylinders are. Some are on site, some in vans and some back in the stores. What you need is an online tool that puts you in control. Greenmill Cylinder Tracking Service shows you the location of all your Greenmill cylinders at the touch of a button.

Display a list of all your Greenmill Nitrogen and Refrigerant cylinders, or filter by details like Serial Number, Project Name, Expiry Date, Order Number or site postcode.

Once your job's finished or the rental is up, you can request a next-day cylinder collection quickly and easily, just by clicking the collect button. And if you need a detailed record for accounts you can download a PDF statement of all your cylinders.

Cylinder Tracking is just one of the features in the My Greenmill online dashboard. It's like having your very own project support team; helping you order and manage your materials, organise your sites and monitor your spend.

Everything from Order History to Engineer Approval can be accessed through the dashboard. Freeing you up to do more for your business. Watch our videos to find out more about all the dashboard features, including cylinder tracking at:

www.greenmillac.com/my-greenmill-dashboard

Important Safety Announcement



No Flammable Gasses



Only use RED TOP Cylinders

climalife®

We are seeing an increase of customers recovering flammable A2L refrigerant into standard reclaim cylinders.

For safety reasons it is essential that flammable refrigerants such as R-32 and those listed below are recovered into the **RED TOP RECLAIM CYLINDERS ONLY.**

CAUTION!

DO NOT USE FOR FLAMMABLE REFRIGERANTS

Flammable A2L Refrigerants must only be recovered into RED TOP cylinders.

These include refrigerants such as

**R-32, R-1234yf, R-454A
 R-454C, R-455A, R-454B
 AND R-452B**

What underpins our First Class Customer experience?

If you follow Greenmill on social media, you may have seen some of the posts about our recent "Values Day". Aside from making men and dogs out of pipe and ductwork, there was a serious side to the activities. Our whole team got together to identify the core values that make us who we are and underpin the Greenmill experience.

Whether you're dealing with your Key Account Manager or someone in our finance team, all Greenmill employees strive to deliver a consistent flawless experience that aligns with our shared values. At the heart of this is "focustomer". From your very first touchpoint with Greenmill, through to delivery, after-sales support, product training and ongoing account



-  FOCUSTOMER
-  PASSIONATE
-  RESPONSIBLE
-  TEAMWORK
-  TIME-SMART

management, everything is focussed on delivering a flawless customer experience. This laser focus is made possible by the quality, experience and passion of the individuals that make up the Greenmill team.



Charging Scales



Mastercool Acu-Charge Scales
Product Code: GM98210
(+/- 0.1% Accuracy, 110kg capacity)

With a rugged die-cast aluminium construction and strong ABS case, these scales will stand up to the toughest onsite environments. The scales feature charge programming (with alarm), tank capacity programming and a "repeat" for previous charges.

www.greenmillac.com/mastercool-accu-charge-scale

FGAS recovery legislation means that effective and reliable charging scales are an essential part of any engineer's kit. We stock most leading brands including Mastercool, Javac and Wey-Tek.



Javac Procharge 100
Product Code: GMPC100
(+/- 0.5% Accuracy, 100kg capacity)

Javac products are designed with quality in mind and the Procharge are no exception. Lightweight and portable, the scales have an accurate 5 gram resolution and weighing capacity of 100kg.

Procharge scales also include a useful memory function. After 10 minutes of inactivity, the scales will automatically shut down to conserve power, and when turned back on; the last reading is displayed.

www.greenmillac.com/procharge-100-charging-scales



Wey-TEK HD Wireless Charging Scales
Product Code: GMWT115
(+/- 0.06% Accuracy, 115kg capacity)

The Wey-TEK wireless charging scales can display real-time measurements on your smartphone or tablet using the free Wey-TEK app. Or if you prefer, an optional wireless handpiece is available, with full-colour display.

Accurate, reliable and durable, these scales provide a flexible and versatile alternative to built in displays. The Wey-TEK features an alarm when the programmed target is reached. And the 30ft wireless range allows you to walk away and multi-task, leaving the scales to do their job.

www.greenmillac.com/javac-wey-tek-charging-scales-115kg



Refrigerant and OFN Cylinders



Whatever your project requirements, we've probably got the gas and cylinders you need. We have one of the UK's largest stocks of gas and it's available with free next-day delivery* as standard.

*Mainland UK

Because of its lower GWP (Global Warming Potential), more and more customers are choosing R32 HFC refrigerant. We also stock traditional refrigerants including R410A, R407C and R134a.

In addition, our Nitrogen (OFN) Cylinders come with one month rent free period. And all our next-day deliveries (and collections) use our own vans, with live vehicle tracking.

www.greenmillac.com/refrigerants-nitrogen

OPEN A TRADE CREDIT ACCOUNT?

Like everything at Greenmill, we try to make the process as simple as possible.

STEP 1

Complete the account application form



STEP 2

Our friendly team will quickly process your application so you can get started



Disposable Cylinders



MAP-PLUS
GMBZC4

PROPANE
GMBZC3

ROTHENBERGER
MAP-PLUS
GMBZC4-R

Turbo Set Refills



OXYGEN
GMBZC1

MAXY GAS
GMBZC2