

# GREENMILL

## TRADE BULLETIN

### INSIDE ISSUE #11

➤ Let's face it, fixings aren't exciting.

But they are the essential component in pretty much every install.

➤ 'Please clone Bill!' Driver story

Say hello to Bill, a Greenmill delivery driver and a customer favourite.

➤ STÖRNCH Ready-To-Go sets

Condenser support kits with everything you need to save you time on site.

➤ East Anglian Air Ambulance

A massive 'thank you' to everyone that helped us raise £2920 for charity.

## Air Conditioning & Ventilation Fixings



Let's face it, fixings are not exciting. Nobody has ever shouted across a site "lads, lads, check out these tray bolts, pretty special eh?"

On the scale of "most glamorous and exciting install materials" (which is already quite a niche scale), fixings must sit pretty close to the bottom, just above mini trunking.

However, every engineer knows that the most important thing about fixings is that they are THE essential component in pretty much any and every install.

From stud connectors and anchor bolts, to spring channel nuts, having decent fixings can make or break a job. Which is why Greenmill only stock high quality channel, tray and fixings from the leading manufacturers including UNISTRUT, MARCO and STÖRNCH.

As the main UK distributor for the STÖRNCH brand, we have a huge range of fixings, specifically designed for your AC, Vent and Heat Pump installs. And don't forget, everything is in stock and available with next day delivery as standard throughout the UK\*. Checkout our new V15 in-stock catalogue or go to:

[www.greenmillac.com/channel-tray-fixings](http://www.greenmillac.com/channel-tray-fixings)

\*Mainland UK

### New Version 15 In-Stock catalogue out now

Packed with 1000s of AC, Vent and Heat Pump install materials, everything in our new Version 15 catalogue is in-stock and available for next day delivery.

Version 15 is starting to drop through letterboxes as we speak. Don't worry if you haven't received yours yet, it'll be arriving any day.

If you're just too excited to wait for your copy, you can download an electronic version right now at:

[www.greenmillac.com/version15](http://www.greenmillac.com/version15)





# 'Please clone Bill!'

“ Bill is brilliant, always happy and pleasant to deal with, never a frown on his face. He also helps to unload the materials and stack without even being asked, which sometimes is a huge help to the team. **Please clone bill!**  
Coolair Equipment

Say hello to Bill, a Greenmill delivery driver and a customer favourite. So much so, that one customer recently asked if we could 'please clone bill'. Unfortunately, we don't have the technology yet! But what we do have is a team of 30 Greenmill drivers that share Bill's commitment to great customer service (even if they don't all share his dashing good looks).

Greenmill orders are delivered nationwide, by a dedicated team of drivers in our own fleet of specially adapted vans. Our drivers don't deliver for any other companies, so you're guaranteed to get the full Greenmill customer service experience.

To ensure our drivers are helping to delivering on the Greenmill promise

of In Stock, On Site, On Time we've recently been running a "Driver Survey". Customer response to this has been fantastic, with over 750 responses so far.

The survey has given us some great insights into our delivery service. And we are really pleased and proud to say that the responses so far have been overwhelmingly positive.

Our drivers deliver North, South, East and West, often to challenging sites, sometimes with what we call "ugly

freight" like cylinders, 6 metre copper and bulky spiral. But it's clear from the survey responses, that they are doing an amazing job. So well done boys and girls, keep up the great work.

If you've already completed a driver, thanks for your feedback, it's been really valuable. If you haven't and would like to tell us about your experience, use your mobile to scan the code below.



## Thank you for your valued feedback



## STÖRNCH Ready-To-Go Sets

Condenser supports kits with everything you need to save you time on site.

STÖRNCH Ready-To-Go sets are the perfect solution when you need to deliver a quick and tidy split job.

The robust pack includes everything you need to support a condenser. With 2 lengths of pre-cut channel and a pair of cantilevered arms, you can leave the chop saw in the van. Plus you get rawlbolts, channel nuts, bolts, washers and all finished off neatly with a pair of end caps.

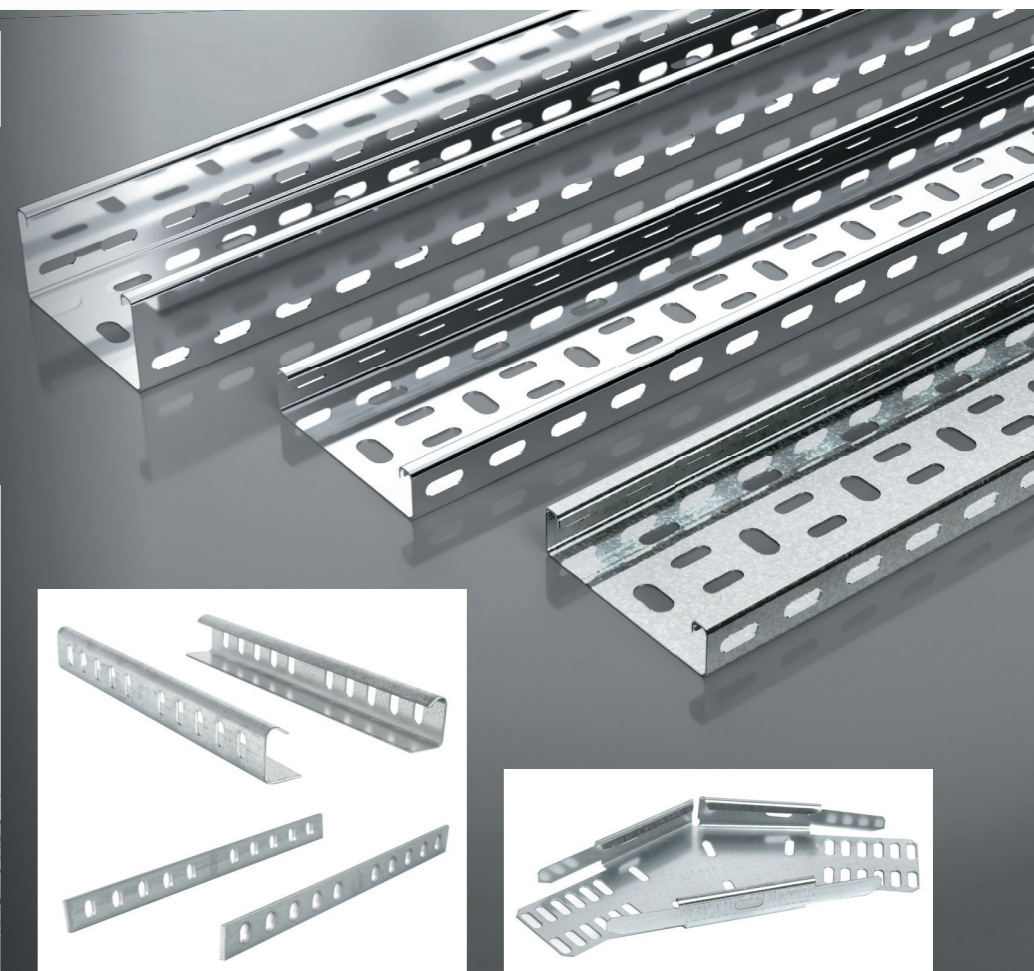


Available in: 450, 600, 750mm  
Max weight: 160kg  
[www.greenmillac.com/Condenser-Brackets](http://www.greenmillac.com/Condenser-Brackets)

## UNISTRUT®

### Cable tray & fittings

We stock a full range of UNISTRUT cable tray and fittings, including Medium Duty, Heavy Duty and Hot Dip Galv. And don't forget your STÖRNCH tray bolts. All available from stock, with next day delivery.





# ONLY THE BRAVE

## Charity Obstacle Course Race & Car Wash

We would like to say a massive "thank you" to all the customers, suppliers, team members, friends and families that recently helped us raise a whopping £2920 for the East Anglian Air Ambulance. Some of the nuttier Greenmill team completed the 6 mile "Only the Brave" obstacle course. Plus we had a company treasure hunt and charity car wash. A special thanks goes to Newman Refrigeration, our customer and closest neighbour, who contributed by bringing their whole fleet of vans for us to wash. All for a great cause!

**£2920  
Raised**



# STÖRNCH

[www.greenmillac.com/stornch-fixings](http://www.greenmillac.com/stornch-fixings)

## Quality Air Conditioning Fixings

Your quality AC and Ventilation installations deserve a quality fixing range designed specifically for AC and Ventilation.

